

**Meeting with Chinese delegation**

IEEMA organized an interactive meeting with the delegation from China Electricity Council at New-Delhi on 6th March-2009. Six members from the China Electricity Council and nine IEEMA member companies participated in the meeting.

China Electricity Council is consolidated organization of China's power enterprises, operating under the state Electricity Regulatory Commission. The purpose of Delegation visit was to interact with the Indian Industry and to explore the possibilities of business opportunities.

The China companies represented transmission tower, power transformer, circuit breakers and switchgear etc. After a formal introduction, the two sides exchanged business information with each other pertaining to their area of interest and operation. Both sides were optimistic about their business co-operation in future as such interactions lead to technical cooperation, joint ventures and above all import - export tie-ups.

Following IEEMA member companies participated in the meeting:

Jasper Engineers Pvt Ltd; Man Structure Pvt Ltd; Larsen & Toubro Limited; Permali Wallace; Isosceles sales & service Pvt Ltd; NDPL; Schneider Electric and Bharat Bijlee Ltd.

The delegation members invited IEEMA to visit China for exploring more business opportunities and to examine, identify scientific and technical results and developments in power sector.



*Meeting with Chinese delegation*

**Meeting with Hyosung Corporation officials**

Hyosung Corporation officials Mr Eun-Soo Seo, Manager, Changwon Plant and Mr Joon-ki Min, Depty Sr Manager, visited IEEMA and exchanged information. Hyosung also was interested to become a member of IEEMA and will be participating at ELECRAMA-2010.



*IEEMA officials with Hyosung officials*

**Other meetings**

**1200KV Test Substation at Bina, MP**

The 8th 1200KV PSC meeting was held on saturday 11th April at CPRI, Hyderabad.

Mr R N Nayak, ED - R & D, PGCIL and Chairman of the PSC Committee while congrulating and



*1200KV PSC meeting at CPRI, Hyderabad*

**IEEMA VISION**  
'Electricity for all  
and Global Excellence  
Leading to Human Enrichment'



1200KV Lightning Arrester

commending the vendors (Including IEEMA Members) requested all the vendors to ensure meeting the December 2009 deadline for receipt of all the required equipment at test sub station site at Bina MP.

Mr Nayak commended CGL

for taking up development of 1200KV dead tank circuit breaker. Mr Nayak also welcomed Siemens Limited in principle approval for development of equipment as agreed.

Members visited UHV test facilities in CPRI campus and Oblum's Factory for viewing of 1200KV Lightning Arrester. The next meeting of PSC is planned at Kolkata on Saturday 11th July. A detailed report on this nationally important initiative is planned in the forthcoming IEEMA Journal.

## Representations

### Request for action on illegal use of MCBs

IEEMA has requested Commissioner (Customs) of Mumbai, Delhi and Chennai for taking necessary action on illegal import of MCBs misrepresented as "Protector Supplementary" by BSNL, Bangalore in contravention of Quality Control Order S.O. 189 E dated 17.2.2003 for Electrical Wires, Cables, Appliances, Protection Devices and Accessories.

This matter has already been taken up with BSNL and then DGFT.

## Divisional Meetings

### Cable

The Cable division meeting was held on 9th April 2009 at IEEMA, Mumbai. Members discussed the state of industry wherein they informed about reduced demand for LV cable, whereas demand is observed for HV and EHV cables.

The division has decided to organise a half-day conclave for cable industry in August 2009. The eminent speakers will be invited at this conclave.

Members are planning to have interaction with various utilities to discuss the common issues faced by the industry. The division is also trying to conduct workshop on cables for their customers.

### Capacitor

In the Capacitor Division meeting held on March 19, 2009 at Mumbai, members opined that the building sector is slowing down. Projects are being shelved or deferred. Last year's level will be just about achieved in LV.

Members reported reasonably good order book in MV. In the HV segment industrial sector has been affected while PGCIL's projects are on track. It was reported that HT demand worldwide is buoyant. Shunt compensation requirement in both industrial and utility segments is low. Input cost is escalating mainly on account of appreciation of the dollar.

The theme of 7th International Seminar on Capacitors, CAPACIT-2010 is 'Capacitors for Energy Efficiency and Beyond'. The seminar will be held on 21-22 January 2010 at Mumbai. The Committee decided to invite Papers on 1. Innovations in Capacitor Technology 2. Capacitors for Power Transmission Systems 3. Capacitors for Distribution Systems & Industrial Networks - MV & LV 4. Life Cycle Management 5. Capacitors for Power Electronics 6. Capacitors for Emerging Applications and 7. Nano Technology for Capacitors.

### Instrument Transformers

The Instrument Transformers division and Tech-IT 2010 committee meeting was held on 13th April, 2009 at IEEMA, Mumbai. Members had brainstorming session to decide topics for 'Call for Papers' brochure. The main and sub topics for inviting papers were finalised.

The committee members also discussed about budget and sponsorship opportunities for Tech-IT 2010.

Tech-IT meeting was followed by divisional meeting wherein members discussed about state of the industry. Members felt that the scenario of slowdown in the industry has not changed much in past few months.

Though HV segment is not affected much, LV segment is facing problems. There is fall in selling price and in demand too. The quantity ordered is not significant as compared to last year. There is pressure in MV category, due to hurdles in execution stage.

## Insulators

Insulators Division meeting was held on 10th April 2009 at Hyderabad. The Insulators Division members fixed a meeting programme scheduled for the entire year and also discussed issues like over capacity in the industry and impact of fuel prices and imported ball clay on the business.

## Meters

Mr Sunil Singhvi has taken over from Mr S C Sarkar as the Chairman of Meter division, at the Division meeting held on 2nd April 2009. Mr Sarkar welcomed Mr Singhvi and Mr C P Jain, the new Vice Chairman, by presenting them mementos on this occasion.



*Mr S C Sarkar presenting memento to Mr Sunil Singhvi, new Chairman of Meter Division*

## Surge Arrester

Surge Arrester Division meeting was held on March 16, 2009 at Hyderabad. In the 10 months upto January '09, there is a 4% increase in domestic sales. 'Class III/IV 217 kV & Above' registered significant growth of nearly 35%. Export has registered a near 85% reduction largely on account of dip in distribution upto 30 kV segment.

Taking stock of the Industry, members observed that Surge Arrester sales is not keeping pace with growth in instrument transformer and circuit breaker business even in the HV segment. Members reported 2 to 3 months' order book. Receivables cycle has become longer. Supplies of Cobalt and Chromium Oxides are affected as also Manganese Di oxide.

## Transformers

In the Transformers Division meeting held on 17th April 2009 at Mamallapuram, Chennai, discussed various issues including deletion of CRGO from the mandatory BIS list, status, sponsorships of TRAFOTECH-2010, filling of gaps of Distribution Transformer segment data, increasing EPC and over capacity in the industry.

## Workshops and Training Programmes

### Excellence in Attitude

IEEMA organized a Workshop on 'Excellence in Attitude' on 9th April at Delhi, 13th April at Mumbai, 15th April at Bangalore and 17th April at Kolkata.

Facilitated by Mr Sanjay Sahay, Principal Consultant, Creation-of-Future, the programme was focused to enhance awareness of how our attitudes affect our personal and professional lives. Mr Sahay took participants through the concepts of enhanced commitment of responsibility, transformation of habits, proactive approach, impact of rigidness in relationships. Few practical sessions on self introspection were also conducted. Directors, Managing Directors and CEO's different member and non-member organizations participated in the programme.



*Inauguration of the workshop*



*Mr Sanjay Sahay facilitating the workshop*

### Concept of "Six Sigma"

IEEMA and QCI organized training programme on 'Concept of Six Sigma' on 17th April, 2009 at The Gateway Hotel, Nashik. The faculty for the programme was Mr C S Kumar. The programme covered methodologies which were explained with live examples.

Thirty four senior managers and managers from different member and non-member organizations attended the programme.